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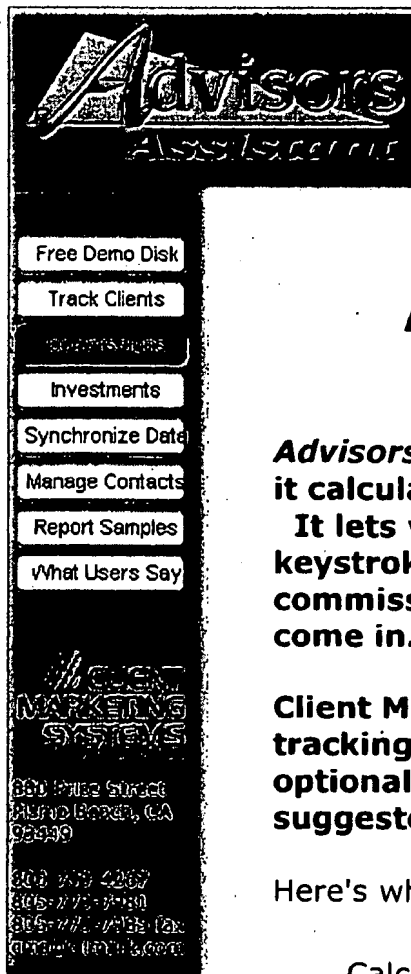
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Commissions

Advisors Assistant Calculates Commissions

Advisors Assistant not only tracks your commissions, but it calculates them for both insurance agencies and agents. It lets you mark commissions as paid with just one keystroke and then print out a report showing the commissions you were supposed to receive which did not come in.

Client Marketing Systems, Inc. has produced commission tracking software since 1989, and **Advisors Assistant's** optional **Commission Module** includes hundreds of features suggested by our users.

Here's what our Commission Module will do for you:

- ✓ Calculates and tracks commissions for a single agent or an agency with many agents and up to 4 manager levels
- ✓ Stores commission rates in rate tables so they need to only be entered once for any policy series
- ✓ Automatically calculates renewals without you having to update commission rates
- ✓ Splits commissions on any one product for up to 4 agents with a different split for first and renewal commissions
- ✓ Pays Agent and Manager commissions as a percentage of premium or a percentage of agency commissions
- ✓ Handles charge backs and agent adjustments
- ✓ Calculates base commissions and up to 2 override levels
- ✓ Allows for partial payments and commissions still owed
- ✓ Calculates fixed payments paid once each year
- ✓ Calculates non-commissionable premium amounts
- ✓ Tracks company paid and agency paid commissions

- ✓ Calculates trailer commissions based on policy net cash values
- ✓ Prints agent statements showing first and renewals
- ✓ Prints management reports including reports showing agency net commissions on a policy by policy basis

Don't forget to request a Free Demo by clicking on Free Demo!

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